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Zip Code: 43.820
Calafell - Tarragona
EspañaPodpolnay, N° 25
Zip Code: 73.000
Kherson
Ukraine

Valid until January 30, 2018

Dear collaborator:

Then we send you our best offer for the supply of Turkey, waiting for our prices to be competitive and within your commercial expectations.

We are at your disposal for any consultation that you consider oportune.

TURKEY
PRICES LIST AND PROCEDURES FCA TERMS
UKRANINE ORIGIN

PAYMENT 40% /60%	TRIAL ORDER	ANNUAL CONTRACT
LC / BG (ONLY)	MIN	MIN
DESCRIPTION	270-MT	1,080-MT
Turkey 10 – 15 Kg Unit.	\$3.600,00	\$3.500,00

NOTE: - For trial orders will only be accepted 40% / 60% payment option 1 trial only 10 container (270mt) of each Beef cut.

PAYMENT METHOD

The "Buyer" pays the "Products" deliverable in Dollars (\$) in the following to choose between the following:

SELECT ONE OUT OF THE TWO PAYMENT METHODS OFFERED

OPTION 1 – 40% against the Pro-forma Invoice at the time of order.

60% against the Pro-forma Invoice at the FOB Point.

The Buyer must open a BG or SBLC, operative for the duration of the contract, as a guarantee for the payments that must be made for each shipment.

OTHER PAYMENT METHODS ARE NOT ACCEPTED

All the credit instruments will be:

Irrevocable, transferable, divisible, operative. Revolving for the entire duration of the contract, always issued by a Top 25/50 Bank; in case of not being a Top Bank, the banking instrument must be confirmed by a Top 50 Bank. The bank can not be a bank sanctioned by the EU or the USA.

PERFORMANCE BOND

The Performance Bond (PB) 2%, will have an additional surcharge of \$ 20.00 in the price per MT., of the product.

The Seller in cases can, only assume the Performance Bond, where banking instruments of payment intervene; the PB will be for 2% of a monthly fee and open for the time of validity of the contract plus one month; when the purchase is through the following bank instruments: BG, SBLC or DLC.



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PROCEDURES

Each offer has to come in a LOI/ICPO addressed to Seller. With full Buyers information. Or with just filling in missing information on this SCO document and signing and sealing and returning to us, will be taken in account as an official answer from the buyer.

1. Buyer's agent issue Irrevocable Corporate Purchase Order (ICPO). Addressed to Seller.
2. Seller issue Full Corporate Offer (FCO) for Buyer's review.
3. Buyer accepts FCO, confirmed by signed and seal on the FCO. Buyer issues Irrevocable Corporate Purchase Order with full banking detail to Seller and the Soft Probe (RWA / MT799/ BLC **non-negotiable**)
4. Seller provides Draft Contract for evaluation.
5. Seller and Buyer sign NCNDA-IMFPA. (If applicable)
6. Buyer and seller signs Contract.
7. Buyer's and Seller's Banks communicate and agree on the final wording of LC (or financial mechanism chosen from our accepted options).
8. Seller's bank notifies the Buyer's bank that they are ready to issue a Non-operative 2% PB.
9. Buyer's bank confirms by swift to the seller's bank readiness of opening LC. Buyer's bank issues Pre-Advice of LC to Seller's Bank.
10. Buyer's bank issues LC, which activates the Performance Bond.
11. Seller's bank issues operative 2% PB
12. Seller's bank sends Proof of Product to Buyer's Bank (Bank to bank).
13. Shipment commence as per contract.
14. The Parties to the contract enter into this cycle and shall proceed with the execution of mutually agreed schedule to its full implementation. Payment will be arranged to the SELLER to port of origin true the BL (inspection and documents of loading and shipment).
15. The contract commences

OTHER CONDITIONS AND GENERAL INFORMATION

- 1- Visit to factory, slaughterhouse and/or farms will not be accepted.
- 2- Contract draft will be available once we get all of final buyer's financial and company information or with FCO signed and sealed.
- 3- Buyer's Bank needs to be top 25/50, if not will need Confirmation bank to be top 25/50
- 4- Photos of the Product or labels with SIF Number possible ONLY after signing contract and activation of financial mechanism.
- 5- SIF Number of supplier's plant will be given after signing contract and activation of financial mechanism.
- 6- Port of loading: Will be according to the contract and seller's availability.
- 7- Our prices here shown are the same from any of the origins here mentioned before, but final confirmation on final price will be given once we receive ICPO from buyer and we confirm with our suppliers.
- 8- Other payments terms or offers different from the ones here offered won't be accepted.
- 9- Insurance: 110% covered by seller side.
- 10- 2% Performance Bond will be activated on confirmation of financial mechanism.
- 11- Special Labeling and packaging for clients is available and with additional costs.
- 12- We reserve the right to not accept offers from clients that we have already received from before from other brokers (we need to respect the chains of brokerage of each client). Even if the order is a different one from the one already received.
- 13- The SIF Plants we use are also registered with CIQ. Before shipping loading, everything is inspected by SGS, Health Certification by the national authorities and the Certificate of Origin. SIF Number will be sent after contract signature and financial mechanism activated.

COMMISSIONS: THE PRICES DO NOT INCLUDE COMMISSION, SELLER RECEIVES 50% INCREASE IN COMMISSIONS; PAYS ONLY 50% INCREASE OF COMMISSIONS.

"Accepted and agreed without change" (Electronic signature is valid and accepted as hand signature)
EDT (ELECTRONIC DOCUMENT TRANSMISSIONS)

EDT (Electronic document transmissions) shall be deemed valid and enforceable in respect of any provisions of this Contract. As applicable, this agreement shall be: Incorporate U.S. Public Law 106-229, "Electronic Signatures in Global & National Commerce Act" or such other applicable law conforming to the UNCITRAL Model Law on Electronic Signatures (2001). ELECTRONIC COMMERCE AGREEMENT (ECE/TRADE/257, Geneva, May 2000) adopted by the United Nations Centre for Trade Facilitation and Electronic Business (UN/CEFACT). EDT documents shall be subject to European Community Directive No. 95/46/EEC, as applicable. Either Party may request hard copy of any document that has been previously transmitted by electronic means provided however, that any such request shall in no manner delay the parties from performing their respective obligations and duties under EDT instrument.

Companies we represent in the international market

