

IMPORT&EXPORT COMMERCIAL SERVICES

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SOFT CORPORATE OFFER PRICES VALID ONLY UNDER PRIOR CONSULTATION

We in the name of NEFTEGAZ AGENT on behalf of the END SELLER CJSC "NK ROSNEFT DAGNEFT. Subsidiary of Rosneft, one of the world's leading vertically integrated Oil & Gas producer hereby issue this Soft Corporate Offer with presented term conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below mentioned products.

PRODUCT AND PRICE CIF ASWP.		
PRODUCT	QUANTITY	PRICE
Russia D2 Gas Oil Gost 305-82	50,000 - 100,000 MT	Gross \$330 USD per MT Net 320 per MT CIF ASWP.
JP54 Aviation Fuel Colonial Grade 54.	500,000 - 2,000,000 Barrels	Gross \$44 USD per Barrels Net \$ 43 per Barrels CIF ASWP.
D6 Virgin Fuel Oil	100,000,000 - 800,000,000 Gal.	Gross \$0.78 USD per Gal Net \$0.76 USD per Gal CIF ASWP
Russian Mazut M100 10585-75/99	50,000 - 200,000 Metric Tons.	Gross \$299 USD per MT Net 289 per MT CIF ASWP.
LPG (Liquefied Petroleum Gas)	50,000 - 100,000 MT	Gross \$310 USD per MT Net 300 per MT CIF ASWP.
LNG (Liquefied Natural Gas)	50,000 - 100,000 MT	Gross \$310 USD per MT Net 300 per MT CIF ASWP.
Russia Export Blend Crude Gost 9965-76	50,000 - 100,000 MT	Gross \$72 USD per Barrels Net \$70 per MT CIF ASWP.
SN 500 BASE OIL	50,000 - 100,000 MT	Gross \$450 USD per MT Net 440 per MT CIF ASWP.
CST-180 FUEL OIL	50,000 - 100,000 MT	Gross \$230 USD per MT Net 220 per MT CIF ASWP.
HSD2 Gas Oil L-0.2-62 Gost 305-82 AGO (Automotive)	50,000 - 100,000 MT	Gross \$340 USD per MT Net 330 per MT CIF ASWP.
Ultra Low Sulfur Diesel EN590.	50,000 - 100,000 MT	Gross \$340 USD per MT Net 330 per MT CIF ASWP.
UREA 46%	10,000- 100,000 MT	Gross \$200 USD per MT Net 190 per MT CIF ASWP.
Bitumen grade(s) 40/50, 60/70, 80/100, 85/100	10,000- 100,000 MT	Gross \$210 USD per MT Net 200 per MT CIF ASWP.

PROCEDURE FOR CIF ANY SAFE WORLD PORT (ASWP)

- Buyers issues Irrevocable Corporate Purchase Order (ICPO) addressed to the Seller Refinery along with scanned copy of the buyer's passport.
- Seller issue COMMERCIAL INVOICE for the First Trial Shipment along with DEED OF PURCHASE AGREEMENT for buyer review and signatory (all parties sign NCNDA) Note: Draft Contract will be release after the Trial Shipment.
- Upon buyer endorsement of the COMMERCIAL INVOICE/ DEED OF PURCHASE AGREEMENT, Seller issue the below PPOP Document to buyer.

SHIPPING AGREEMENT (CPA)

- Statement of Availability of the Product.
- Refinery Commitment to Produce and supply the Product.

PRODUCT QUALITY PASSPORT

- Seller and buyer proceed to endorse the Charter Party Agreement (CPA) document with the Shipping Company and both bear the charges for the shipment.
- Seller issues the following Proof of Product documents along with assurance delivery letter:
- Copy of approval to export
- Attestation of Allocation.
- Allocation Transaction Passport Code Certificate.
- Bill Of Lading and Vessel's Q88.
- DTA and ATV
- Product Quality Passport

Buyer responds by issuing Irrevocable Non-Transferable Letter of Credit (MT-760) SBLC or Letter of Credit (LC).

Shipment will commence within 7 days upon receiving Payment Guarantee from the Buyer's bank and upon arrival of the cargo at the discharge port, payment will be made for the product to seller's bank via T/T Wire transfer after CIQ/SGS Inspection at discharge port.

Upon the first shipment delivery and receipt of payment, Buyer's bank will issue an RDLC, which will be revolving for 1 months to the Seller's bank, and payments will be made at sight against CIQ/SGS inspection at the discharge.

Note: For Only Serious Buyer, Incapable Buyers ICPO shall be rejected.