

## PRODUCTS

- MAZUT M100 GOST-10585/75
- MAZUT M100 GOST-10585/99
- DIESEL FUEL EN 590 (ULSD 10 PPM)
- DIESEL D2 GASOIL L-0.2-62 GOST 305-82
- DIESEL D6 VIRGIN LOW POUR FUEL OIL
- AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL JP54)
- JET FUEL A1
- RUSSIAN EXPORT BLEND CRUDE GOST 51858-2002 (REBCO)
- RUSSIAN EXPORT BLENDS CRUDE GOST 9965-76 (REBCO)
- DIESEL D2 AUTOMOTIVE GAS OIL {AGO}
- ULTRA-LOW SULPHUR (ULSD) (ALL GRADES – 15PPM, 50PPM, 500PPM & 1000PPM)
- PETROLEUM COKE
- EASTERN SIBERIAN PACIFIC OCEAN (ESPO) CRUDE OIL
- LIGHT CYCLE OIL
- LIQUEFIED NATURAL GAS (LNG) GOST 5542-87
- LIQUEFIED PETROLEUM GAS (LPG)
- BASE OIL
- FUEL OIL (IFO)
- GASOLINE OCTANES



### PROVIDER N°1

#### SELLER OF FUELS / PROCEDURES AND PROCESS

We are dealing with the Legally Authorized Representative of the refineries in Russia and title holders of refined products. They only respond to Request for Fuel (RFF) from genuine, ready willing and able buyers. The pricing is on the first market refinery pricing basis.

**For a successful transaction the following steps need to be followed by the buyers:**

1. Send a RFF on buyer's letterhead with corporate profile preferably. Alternatively, RFF can be an email from the buyer with attached corporate profile. Please send it to: **Commercial Iryna Asaulenko** at [oficeespucrania@tinet.cat](mailto:oficeespucrania@tinet.cat), for delivery to the seller / title holder.
2. RFF should include a minimum quantity of one million barrels per month contract with rolls and extensions, product specifications, time frame to take delivery (to prepare for a production contract), name of bank and location, ability to issue SBLC and ability to take product in tanks in Rotterdam.
3. Buyer will be registered with the Refinery Management Committee. Once vetted and approved, a SCO will be issued to the buyer. Any attempt or suggested circumvention from the buyer, their affiliates or other entities or personnel will automatically cancel the transaction.
4. Once the SCO is executed by the buyer's signatory with the corporate seal and returned to the seller, the seller will send the verbiage for the buyer to properly draft the ICPO.
5. The buyer will be able to directly speak with the principals. Also, banker to banker and attorney to attorney contact between buyer and seller sides can be arranged to address concerns regarding the details of the transaction.
6. The final contract will be prepared by the refinery for review by the buyer. Upon acceptance, contract is returned for closure and legal registration with the refinery.
7. The buyer will place a SBLC at the time fuel is delivered, vetted and Q&Q is issued in Rotterdam as per terms and conditions in the contract.
8. The buyer agrees to the following compensation structure for the intermediaries on the seller's side:
  - a. If price is less than \$3.99 discount, the compensation is \$1.00/barrel
  - b. If price is between \$4 to \$5.99 discounts, the compensation is \$1.50/barrel
  - c. If price is \$6 or higher discount, the compensation is \$2/barrel
9. The intermediaries will most likely be represented by an attorney in Texas, USA to be the paymaster for the seller side intermediaries. This documentation will be made part of the transaction.
10. All parties to execute an NCNDA/IMFPA as and when needed.
11. The transaction should not involve any sanctioned country or entity or prevent payment of compensation to intermediaries based in the USA.
12. If the process and requirements as stated above are agreeable, a TTM ( table talk meeting ) can be arranged between the buyer and the representatives of the refinery/seller in Rotterdam for closing purposes only and not for re-negotiations. One or more intermediaries are ready to travel to Rotterdam to facilitate closing and formal introduction of the parties on both sides.
13. All information is subject to review and verification.